



# ITALIAN CHAMBER OF COMMERCE AND INDUSTRY in australia inc.

## A PROFILE

The Italian Chamber of Commerce and Industry in Australia was established in 1922 with the stated objective to promote trade and commerce between Italy and New South Wales and, more widely with Australia.

The Chamber in Sydney is the oldest and largest Italian chamber of commerce in Australia and part of a worldwide network of similar organisations located both in Italy and internationally. These organisations are supported by the Italian Government to combine local resources with international networks with a view to developing viable and effective commercial contacts of mutual benefit to business communities both locally and in Italy.

The Chamber achieves its mission by providing services and facilities to its members and the public.

Visit our website <http://www.icciaus.com.au> to learn more about the Chamber's organisational structure, Councillors and team profiles or to become a corporate sponsor.

## A ACTIVITIES AND SERVICES

### **Information activities and services**

The Chamber through its extensive databases, appropriate sources of information and high-level organisational skills is able to provide services and assistance in the following areas: company trade lists, market studies, statistical information, organisation of business-related seminars and conferences, company reliability and financial reports, customs information and other commercial information (see Annex A for further details).

### **Promotion and partner search activities and services**

The Chamber is in a position to organise and promote trade missions, trade show delegations, business meetings, events and special projects and to search for companies or partners interested in establishing business relations or implementing joint ventures. It also promotes Italian and Australian companies by introducing them, on their behalf, to relevant correspondent companies.

### **Legal and consulting assistance**

The Chamber can offer legal and consulting assistance in the following areas: alternative dispute resolution, debts recovery, business set-up, immigration etc.

### **Publications, sponsorship and advertisement**

The Chamber publishes a quarterly publication which contains up-to-date information and business opportunities related to several activity sectors.

Sponsorship and advertisement opportunities are available to target the Italian/Australian business community.

### **Networking**

The Chamber organises business luncheons, seminars, gala balls and other networking events with high-level guest speakers on subjects of interest to the business community, promotes and fosters opportunities for contact.

Visit our website <http://www.icciaus.com.au> to learn more about the Chamber's activities and services or to become a corporate sponsor.



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## ■ SCHEDULE OF SERVICES AND FEES (ANNEX A)

SERVICE	DESCRIPTION	FEE	
		Non-members	Members
<b>INFORMATION ACTIVITIES AND SERVICES</b>			
<b>Standard Trade list</b>	List of companies, including contact details, by industry, product range and type of activity. If available the list might also include relevant associations, trade shows and other useful information	\$ 395	50% discount
<b>Customise Trade List</b>	List of selected companies that, after having been contacted directly by the Chamber, have shown the willingness to establish direct business relationships. Based on the specific requirements, the Chamber approaches potential business partners and establishes first contacts with them. The client will receive a Final Report, which will include the profiles of companies which are interested in cooperating with the company.	\$ 995	15% discount
<b>Business to Business appointments</b>	Organisation of business meetings overseas with selected companies that after having been contacted directly by the Chamber, have shown interest in satisfying the client request and/or have stated that they can meet his specific requirements. The client will receive a calendar of activities and a detailed agenda of his appointments.	\$ 1,660	15% discount
<b>Market studies</b>	Market research on any industry.	Rate on application	25% discount
<b>Reliability and financial reports</b>	Information on company reliability and financial standing.	Rate on application	25% discount
<b>Customs information</b>	Information on customs duties, import licenses, quotas, tariffs.	Rate on application	25% discount
<b>Trade shows info</b>	Information on a particular trade show or exhibition.	Free of charge	Free of charge
<b>PROMOTION AND PARTNER SEARCH ACTIVITIES AND SERVICES</b>			
<b>Trade missions</b>	Organisation of or assistance to trade missions visiting Italy or Australia.	Rate on application	25% discount
<b>Trade shows &amp; exhibitions</b>	Assistance in booking space, setting up of booth. Invitation mail out and follow-up to selected companies. Promotion/introduction, on behalf of your company, to exhibitors.	Rate on application	25% discount
<b>Events and special projects</b>	Organisation of business events or special projects.	Rate on application	25% discount
<b>Direct-marketing</b>	Mail-out of brochures, company profiles or other material to targeted companies. Follow-up on request.	Rate on application	25% discount
<b>ASSISTANCE AND CONSULTING ACTIVITIES AND SERVICES</b>			
<b>Legal services</b>	Alternative dispute resolution. Drawing up of tailored agency, representation and other contracts.	Rate on application	25% discount
<b>Company registration/set up</b>	Consultancy for company registration and set up.	Rate on application	25% discount
<b>ADVERTISEMENT</b>			
<b>Publication</b>	Advertise your products/services in the Chamber's publication and target the Italian/Australian business community.	Rate on application	25% discount
<b>Events and special projects</b>	Advertise your products/services during the Chamber events, workshops, seminars or special projects.	Rate on application	25% discount

<b>Trade show brochures</b>	Advertise your products/services in the brochure mailed out to targeted Australian companies to promote Italian trade shows.	Rate on application	25% discount
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## OTHER SERVICES

<b>Translations and interpreting</b>	From English to Italian and vice versa.	Rate on application	25% discount
<b>Other services</b>	Other tailored services on request	Rate on application	25% discount

## MEMBERSHIP

Being a member of the Chamber allows you to maximise exposure at a minimum cost and become part of a network of highly dedicated business professionals, each striving, not only for the success of their own business or organisation, but also for the promotion of the trade relations between Italy and Australia.

### Membership benefits

-  Up to 50% discount on the Chamber's services (see Annex A, Schedule of Services & Fees).
-  Automatic inclusion in the Chamber's database that allows priority exposure to all companies requesting business contacts according to activity sector/industry.
-  Privileged access to the Chamber's comprehensive sources of information and network.
-  Invitations to all networking and special events held by the Chamber each year.
-  Free Chamber's publication with news and update on upcoming events, projects, trade shows & exhibitions and business opportunities related to numerous industries.
-  Opportunities to meet visiting trade missions and join workshops, seminars and other projects at special rates.
-  Free information on any particular trade show or exhibition and opportunities to meet visiting trade show delegations.
-  Free inclusion of your business in the Chamber's offline and online directory of members.
-  Free exposure of your trade enquiries in the Chamber's publication and business directory.

### Membership types and rates (per annum)

<b>Individual</b>	A\$195.00 (inc. GST)
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For sole traders or businesses with less than 5 employees.

<b>Corporate</b>	A\$395.00 (inc. GST)
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For businesses with more than 5 employees.

### Chamber's members

Mainly based in Australia, our members belong to different sectors and industries and provide superior services and products. Please visit our website <http://www.icciaus.com.au> to find a relevant member who may meet your needs.

### How to join the Chamber

Joining the Chamber is as simple as completing our application form and one of the most proactive moves your business will ever make. To become a member please complete either the [online](#) or offline Membership Application Form (Annex B).

ITALIAN CHAMBER OF COMMERCE AND INDUSTRY IN AUSTRALIA INC.  
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 Tel +61 (0)2 9262 5744 Fax +61 (0)2 9262 5745  
[info@icciaus.com.au](mailto:info@icciaus.com.au) [www.icciaus.com.au](http://www.icciaus.com.au)

**MEMBERSHIP APPLICATION FORM**

(Annex B)

APPLY ONLINE AT <http://www.icciaus.com.au/members/> **Individual** **Corporate****A) CONTACT DETAILS** (pls use CAPITAL letters – skip this section if you have attached a business card)

Company: \_\_\_\_\_

Address: \_\_\_\_\_ Town: \_\_\_\_\_

State: \_\_\_\_\_ Post Code: \_\_\_\_\_

Postal address: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Web: \_\_\_\_\_

Contact person:  Mr  Ms \_\_\_\_\_ Job Title: \_\_\_\_\_

Mobile: \_\_\_\_\_ Personal email: \_\_\_\_\_

**B) FACTS & FIGURES**

Number of employees:  up to 5  50-99  500-999  
 6-19  100-199  more than 1000  
 20-49  200-499

Exclusive agent for: \_\_\_\_\_ Year of establishment: \_\_\_\_\_

Quality certification: \_\_\_\_\_ Annual turnover: \_\_\_\_\_

States/Countries where your business operates: \_\_\_\_\_

**C) TYPE OF ACTIVITY** (pls check one or more boxes):

- Manufacturing / producing / extracting  
 raw materials  semi finished  final products  machinery
- Services  
 banking & finance  legal  consulting & auditing  other services
- Distribution  
 agency  wholesale  large-scale retail  retail
- Import  
 raw materials  semi finished  final products  machinery
- Export  
 raw materials  semi finished  final products  machinery

 Other: \_\_\_\_\_

**D) SECTOR / INDUSTRY** (if possible please check one box only)

A1 Agriculture, Livestock & Forestry	<input type="checkbox"/>	P1 Plastics & Rubbers	<input type="checkbox"/>
A2 Fishing, Aquaculture & Floriculture	<input type="checkbox"/>	P2 Packaging & Automation	<input type="checkbox"/>
A3 Food, Beverages & Tobacco	<input type="checkbox"/>	Q1 Banking, Finance & Insurance	<input type="checkbox"/>
A4 Environment, Civil Defence & Security	<input type="checkbox"/>	Q2 Consulting & Auditing	<input type="checkbox"/>
B1 Energy, Oil, Gas & Water	<input type="checkbox"/>	Q3 Legal	<input type="checkbox"/>
B2 Mining & Minerals	<input type="checkbox"/>	Q4 Real estate, Rental & Leasing	<input type="checkbox"/>
C1 Chemicals & Pharmaceuticals	<input type="checkbox"/>	R1 Education & Human resources	<input type="checkbox"/>
C2 Cosmetics, Perfumes and Herbal	<input type="checkbox"/>	R2 Healthcare & Medical	<input type="checkbox"/>
D1 Marble & Stone	<input type="checkbox"/>	S1 Media, Communication & Advertising	<input type="checkbox"/>
D2 Ceramics & Glass	<input type="checkbox"/>	S2 Cinema & Photography	<input type="checkbox"/>
D3 Construction, Building & Public Works	<input type="checkbox"/>	S3 Music & Dance	<input type="checkbox"/>
D4 Architecture, Design & Decoration	<input type="checkbox"/>	T1 Distribution & Import/Export	<input type="checkbox"/>
E1 Electrical, Electronics & Lighting	<input type="checkbox"/>	T2 Transport services, Shipping & Logistics	<input type="checkbox"/>
E2 IT & Internet	<input type="checkbox"/>	U1 Tourism, Camping & Travelling	<input type="checkbox"/>
E3 Telecommunications & Hi Tech	<input type="checkbox"/>	U2 Hotels, Restaurants & Catering	<input type="checkbox"/>
F1 Metallurgy & Metalworking	<input type="checkbox"/>	U3 Leisure, Sports & Games	<input type="checkbox"/>
F2 Hardware, tools, valves & pipes	<input type="checkbox"/>	V1 OTHER Industries & Miscellaneous	<input type="checkbox"/>
G1 Jewellery, Watches & Gifts	<input type="checkbox"/>	V2 OTHER Services & Miscellaneous	<input type="checkbox"/>
G2 Art, Antiques, Religious & Collectables	<input type="checkbox"/>	Y1 Taxation and Customs	<input type="checkbox"/>
H1 Handicrafts	<input type="checkbox"/>	Y2 Investment & Business services	<input type="checkbox"/>
I1 Footwear & Leather	<input type="checkbox"/>	Y3 Immigration & Emigration	<input type="checkbox"/>
I2 Textile, Clothing & Fashion	<input type="checkbox"/>	Z1 Int'l Organisations, Institutions	<input type="checkbox"/>
K1 Engineering	<input type="checkbox"/>	Z2 National Organisations, Institutions	<input type="checkbox"/>
L1 Automotive, Vehicles & Transport Equipment	<input type="checkbox"/>	Z3 Local Organisations, Institutions	<input type="checkbox"/>
M1 Paper & Cardboard	<input type="checkbox"/>	Z6 Trade Shows/Events Organisers & Services	<input type="checkbox"/>
M2 Printing, Graphics & Publishing	<input type="checkbox"/>	Other:	<input type="checkbox"/>
N1 Wood & Furniture	<input type="checkbox"/>		
N2 Home furnishings, accessories & appliances	<input type="checkbox"/>		
O1 Optics & Precision Equipment	<input type="checkbox"/>		

**E) BUSINESS ACTIVITY DESCRIPTION AND MAIN PRODUCTS/SERVICES**


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**AUTHORISATION**

I hereby authorise the Italian Chamber of Commerce and Industry in Australia to store/use this data in order to send us – free of charge - business opportunities or information on trade shows and exhibitions, projects and events related to our activity sector. I also authorise the Chamber to add our contact details in trade lists prepared for Italian/Australian companies or organisations requesting to establish business links or trade relations and in the Chamber's business directories/publications.

I agree  I do not agree

**Signature:** \_\_\_\_\_

**SPONSORSHIP**

**(Appendix 1 – Rule 7.1.)**

The Italian Chamber of Commerce and Industry in Australia Incorporated (Incorporated under the Associations Incorporation Act, 1984)

**I (Name of Applicant)** \_\_\_\_\_

of (Name of Company) \_\_\_\_\_

Hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Applicant

**I (Name of Proposer)** \_\_\_\_\_

a member of the association, nominate the applicant for membership of the association.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Proposer

**I (Name of Secunder)** \_\_\_\_\_

a member of the association, second the nomination of the applicant for membership of the association.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Secunder

**Return to us**

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