



ITALIAN CHAMBER OF COMMERCE AND INDUSTRY in australia inc.

A PROFILE

The Italian Chamber of Commerce and Industry in Australia was established in 1922 with the stated objective to promote trade and commerce between Italy and New South Wales and, more widely with Australia.

The Chamber in Sydney is the oldest and largest Italian chamber of commerce in Australia and part of a worldwide network of similar organisations located both in Italy and internationally. These organisations are supported by the Italian Government to combine local resources with international networks with a view to developing viable and effective commercial contacts of mutual benefit to business communities both locally and in Italy.

The Chamber achieves its mission by providing services and facilities to its members and the public.

Visit our website <http://www.icciaus.com.au> to learn more about the Chamber's organisational structure, Councillors and team profiles or to become a corporate sponsor.

A ACTIVITIES AND SERVICES

Information activities and services

The Chamber through its extensive databases, appropriate sources of information and high-level organisational skills is able to provide services and assistance in the following areas: company trade lists, market studies, statistical information, organisation of business-related seminars and conferences, company reliability and financial reports, customs information and other commercial information (see Annex A for further details).

Promotion and partner search activities and services

The Chamber is in a position to organise and promote trade missions, trade show delegations, business meetings, events and special projects and to search for companies or partners interested in establishing business relations or implementing joint ventures. It also promotes Italian and Australian companies by introducing them, on their behalf, to relevant correspondent companies.

Legal and consulting assistance

The Chamber can offer legal and consulting assistance in the following areas: alternative dispute resolution, debts recovery, business set-up, immigration etc.

Publications, sponsorship and advertisement

The Chamber publishes a quarterly publication which contains up-to-date information and business opportunities related to several activity sectors.

Sponsorship and advertisement opportunities are available to target the Italian/Australian business community.

Networking

The Chamber organises business luncheons, seminars, gala balls and other networking events with high-level guest speakers on subjects of interest to the business community, promotes and fosters opportunities for contact.

Visit our website <http://www.icciaus.com.au> to learn more about the Chamber's activities and services or to become a corporate sponsor.

SCHEDULE OF SERVICES AND FEES (ANNEX A)

SERVICE	DESCRIPTION	FEE	
		Non-members	Members
COMMERCIAL SERVICES			
Standard Trade list	The Chamber builds a list of companies with a profile suitable for the specific business proposal, operating in the same Industry. Contacting potential counterparts is up to the Client.	\$ 320	20% discount
Customise Trade List	The Chamber approaches the potential partners on Client's behalf and establishes the first contact to submit the business Proposal. Direct business negotiation is up to the Client.	\$ 820	15% discount
Negotiation Assistance	The Chamber provides a comprehensive and continuous Commercial assistance with potential partners. If needed, it can also be provided contractual assistance.	\$ 1320	10% discount
Business Meetings	The Chamber schedules an agenda of business meeting overseas with potential partners. If needed, the Chamber can also provide logistics organisation (flight, hotels, etc.).	\$ 1320	10% discount
CORPORATE SERVICES			
Market analysis	Collecting the main information for an overview of the industry. Consumers' analysis included.	\$ 820	15% discount
Business Set up	Setting up a company or a branch overseas. Management of legal files with included costs.	\$ 1520	10% discount
Sales Set up	Setting up a sales agents retail network. Screening and recruiting best candidates.	\$ 1520	10% discount
Advertising	Buying and managing advertising spaces (newspapers, magazines, and websites).	% budget	na
CONSULTANCY			
Custom information	Customs duties, import licenses & certificates, tariffs, limitations and restrictions.	\$ 50/h	50% discount
Shipment	Inco terms consultancy (FOB, CIF, etc.) and shipment quotations collecting.	\$ 50/h	50% discount
Product standard	Conformity check to all the essential requirements of the relevant European Directive for product commercialisation.	\$ 50/h	50% discount
Legal assistance	Contracts and agreements: warranties, payments, exclusive areas. Recovery of credits and request of payments. Advising in terms of International Law, private and commercial.	\$ 50/h	50% discount
Company profile	Information on company reliability and financial status. Board members' details.	\$ 100/h	na
OTHER			
Trade shows and fairs	Booking space and setting up a booth. Invitation mail and follow-up to selected companies.	% budget	na
Events and special projects	Advertise your products/services during the Chamber events, workshops, seminars or special projects.	% budget	na
EXTRA			
Translations and	From English to Italian and vice versa.	\$20/100p	na

interpreting

Other services

On request

To be
defined

na

MEMBERSHIP

Being a member of the Chamber allows you to maximise exposure at a minimum cost and become part of a network of highly dedicated business professionals, each striving, not only for the success of their own business or organisation, but also for the promotion of the trade relations between Italy and Australia.

Membership benefits

- 👉 Up to 50% discount on the Chamber's services (see Annex A, Schedule of Services & Fees).
- 📁 Automatic inclusion in the Chamber's database that allows priority exposure to all companies requesting business contacts according to activity sector/industry.
- 🌐 Privileged access to the Chamber's comprehensive sources of information and network.
- 📅 Invitations to all networking and special events held by the Chamber each year.
- 📰 Free Chamber's publication with news and update on upcoming events, projects, trade shows & exhibitions and business opportunities related to numerous industries.
- 📍 Opportunities to meet visiting trade missions and join workshops, seminars and other projects at special rates.
- 👤 Free information on any particular trade show or exhibition and opportunities to meet visiting trade show delegations.
- 🔑 Free inclusion of your business in the Chamber's offline and online directory of members.
- 💰 Free exposure of your trade enquiries in the Chamber's publication and business directory.
- 📰 Free copy of **Voi Tutti**, the Australian guide to "la dolce vita".

Membership types and rates (per annum)

Individual

A\$195.00 (inc. GST)

For sole traders or businesses with less than 5 employees.

Corporate

A\$395.00 (inc. GST)

For businesses with more than 5 employees.

Overseas

E300.00 (inc. GST)

For businesses out of Australia.

Chamber's members

Mainly based in Australia, our members belong to different sectors and industries and provide superior services and products. Please visit our website <http://www.icciaus.com.au> to find a relevant member who may meet your needs.

How to join the Chamber

Joining the Chamber is as simple as completing our application form and one of the most proactive moves your business will ever make. To become a member please complete either the [online](#) or offline Membership Application Form (Annex B).

MEMBERSHIP APPLICATION FORM

(Annex B)

APPLY ONLINE AT <http://www.icciaus.com.au/members/> **Individual** **Corporate** **Overseas****A) CONTACT DETAILS** (pls use CAPITAL letters – skip this section if you have attached a business card)

Company: _____

Address: _____ Town: _____

State: _____ Post Code: _____

Postal address: _____

Tel: _____ Fax: _____

Email: _____ Web: _____

Contact person: Mr Ms _____ Job Title: _____

Mobile: _____ Personal email: _____

B) FACTS & FIGURES

Number of employees: up to 5 50-99 500-999
 6-19 100-199 more than 1000
 20-49 200-499

Exclusive agent for: _____ Year of establishment: _____

Quality certification: _____ Annual turnover: _____

States/Countries where your business operates: _____

C) TYPE OF ACTIVITY (pls check one or more boxes):

- Manufacturing / producing / extracting
 raw materials semi finished final products machinery
- Services
 banking & finance legal consulting & auditing other services
- Distribution
 agency wholesale large-scale retail retail
- Import
 raw materials semi finished final products machinery
- Export
 raw materials semi finished final products machinery

Other: _____

D) SECTOR / INDUSTRY (if possible please check one box only)

A1 Agriculture, Livestock & Forestry	<input type="checkbox"/>	P1 Plastics & Rubbers	<input type="checkbox"/>
A2 Fishing, Aquaculture & Floriculture	<input type="checkbox"/>	P2 Packaging & Automation	<input type="checkbox"/>
A3 Food, Beverages & Tobacco	<input type="checkbox"/>	Q1 Banking, Finance & Insurance	<input type="checkbox"/>
A4 Environment, Civil Defence & Security	<input type="checkbox"/>	Q2 Consulting & Auditing	<input type="checkbox"/>
B1 Energy, Oil, Gas & Water	<input type="checkbox"/>	Q3 Legal	<input type="checkbox"/>
B2 Mining & Minerals	<input type="checkbox"/>	Q4 Real estate, Rental & Leasing	<input type="checkbox"/>
C1 Chemicals & Pharmaceuticals	<input type="checkbox"/>	R1 Education & Human resources	<input type="checkbox"/>
C2 Cosmetics, Perfumes and Herbal	<input type="checkbox"/>	R2 Healthcare & Medical	<input type="checkbox"/>
D1 Marble & Stone	<input type="checkbox"/>	S1 Media, Communication & Advertising	<input type="checkbox"/>
D2 Ceramics & Glass	<input type="checkbox"/>	S2 Cinema & Photography	<input type="checkbox"/>
D3 Construction, Building & Public Works	<input type="checkbox"/>	S3 Music & Dance	<input type="checkbox"/>
D4 Architecture, Design & Decoration	<input type="checkbox"/>	T1 Distribution & Import/Export	<input type="checkbox"/>
E1 Electrical, Electronics & Lighting	<input type="checkbox"/>	T2 Transport services, Shipping & Logistics	<input type="checkbox"/>
E2 IT & Internet	<input type="checkbox"/>	U1 Tourism, Camping & Travelling	<input type="checkbox"/>
E3 Telecommunications & Hi Tech	<input type="checkbox"/>	U2 Hotels, Restaurants & Catering	<input type="checkbox"/>
F1 Metallurgy & Metalworking	<input type="checkbox"/>	U3 Leisure, Sports & Games	<input type="checkbox"/>
F2 Hardware, tools, valves & pipes	<input type="checkbox"/>	V1 OTHER Industries & Miscellaneous	<input type="checkbox"/>
G1 Jewellery, Watches & Gifts	<input type="checkbox"/>	V2 OTHER Services & Miscellaneous	<input type="checkbox"/>
G2 Art, Antiques, Religious & Collectables	<input type="checkbox"/>	Y1 Taxation and Customs	<input type="checkbox"/>
H1 Handicrafts	<input type="checkbox"/>	Y2 Investment & Business services	<input type="checkbox"/>
I1 Footwear & Leather	<input type="checkbox"/>	Y3 Immigration & Emigration	<input type="checkbox"/>
I2 Textile, Clothing & Fashion	<input type="checkbox"/>	Z1 Int'l Organisations, Institutions	<input type="checkbox"/>
K1 Engineering	<input type="checkbox"/>	Z2 National Organisations, Institutions	<input type="checkbox"/>
L1 Automotive, Vehicles & Transport Equipment	<input type="checkbox"/>	Z3 Local Organisations, Institutions	<input type="checkbox"/>
M1 Paper & Cardboard	<input type="checkbox"/>	Z6 Trade Shows/Events Organizers & Services	<input type="checkbox"/>
M2 Printing, Graphics & Publishing	<input type="checkbox"/>		
N1 Wood & Furniture	<input type="checkbox"/>	Z9 Other:	<input type="checkbox"/>
N2 Home furnishings, accessories & appliances	<input type="checkbox"/>		
O1 Optics & Precision Equipment	<input type="checkbox"/>		

E) BUSINESS ACTIVITY DESCRIPTION AND MAIN PRODUCTS/SERVICES

AUTHORISATION

I hereby authorise the Italian Chamber of Commerce and Industry in Australia to store/use this data in order to send us – free of charge - business opportunities or information on trade shows and exhibitions, projects and events related to our activity sector. I also authorise the Chamber to add our contact details in trade lists prepared for Italian/Australian companies or organisations requesting to establish business links or trade relations and in the Chamber's business directories/publications.

I agree I do not agree

Signature: _____

SPONSORSHIP

(Appendix 1 – Rule 7.1.)

The Italian Chamber of Commerce and Industry in Australia Incorporated (Incorporated under the Associations Incorporation Act, 1984)

I (Name of Applicant) _____

of (Name of Company) _____

Hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

Date

Signature of Applicant

I (Name of Proposer) _____

a member of the association, nominate the applicant for membership of the association.

Date

Signature of Proposer

I (Name of Secunder) _____

a member of the association, second the nomination of the applicant for membership of the association.

Date

Signature of Secunder

Return to us

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