



# Complementary SME and Family Business 2010

You are invited as our guest to attend the Business Seminar Series hosted by the Italian Chamber of Commerce and Industry in conjunction with Duncan Dovico and Outlook Financial Solutions.

Please tick the Seminar/s you would like to attend and we will ensure you receive a friendly reminder before the presentations of your choice.

- Seminar 1** Wednesday 21 April: **Entrepreneurship** "The making of an Entrepreneur and why do some do so well"
- Seminar 2** Wednesday 2 June: **Forget the Banks** "How do Small to Medium Enterprises (SMEs) raise capital during these difficult times" a study of the Australian Small Scale Offerings Board (ASSOB)
- Seminar 3** Wednesday 4 August: **Innovation** "How Innovative companies get started or improve their bottom line". Including a case study of an innovative company.
- Seminar 4** Wednesday 8 September: **How much should I give away for access to Capital and how should I structure the deal.**

**Seminars 5/6** Wednesday 3 November

- ▶ **What should drive investment decisions made by SMEs and accessing early stage venture capital and government grants.**
- ▶ **How to pitch your funding proposal. Presentations by an SME's seeking to raise capital.**

- If you are unable to attend and would like to receive the seminar handouts please tick the box to indicate your area of interest.
- If you are unable to attend the seminars and would like to discuss issues arising from these topics, please call Mr Tony Camphin on 0411 176 693 and arrange for a consultation free of charge.

Please let us know which topics would be of interest to you for future seminars:



## venue

Kirribilli Club  
11 Harbourview Crescent  
Lavender Bay NSW 2060  
Phone (02) 9955 2245

## program

5.30pm – Registration  
6.00pm – Presentation w. Q&A  
7.00pm – Refreshments

## cost

FREE for ICCI members and their guests.  
Refreshments included.

[www.duncandovico.com.au/seminars](http://www.duncandovico.com.au/seminars)



Your responses will only be used for the purposes outlined and will not be provided to any parties outside Duncan Dovico.

### ICCI SEMINARS SERIES • BOOKING FORM

Name \_\_\_\_\_ Position \_\_\_\_\_

Company \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

Cost: **FREE OF CHARGE** Please book \_\_\_\_\_ place(s) for seminars 5 and 6

